



E-Benefits Newsletter
L & A Services, Inc.

Your Trusted Source for Insurance Benefits for 25 Years

3240 E. Union Hills Dr. - Ste. 101
 Phoenix, AZ 85050
 Ph: 602-996-6010
 Web: www.LNAservices.com



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In This Edition:
 Ribbon Cutting Update
 Retirement for Women
 Client Spotlight
 Affordable Group Insurance

Ben's Corner



How to Pay for a Serious Illness

Most of us know someone who has gone through cancer or some other serious illness. Besides the physical and emotional effects...

[\[read more\]](#)

Healthcare Reform Links:

DHHS

Thank You to All of Our Ribbon-Cutting Attendees!



We would like to extend a huge "Thank You" to everyone who attended our ribbon-cutting ceremony on April 15th and made it such a huge success!

Special thanks go out to the North Phoenix Chamber of Commerce for sponsoring the event.

We would also like to thank the carriers and vendors who attended and made it an event to remember!

Thank you all for attending!

What Today's Women Need to Know About Retirement Planning



This month, L & A devotes a portion of our newsletter to women planning for retirement, and the uniqueness of their planning situation.

The attached booklet can give today's women some excellent insight on the ins and outs, as well as the ups and downs of retirement planning in today's volatile environment.

This valuable information can be downloaded by clicking [HERE](#).

And, as always, feel free to call us at 602-996-6010 to set up a personal, customized consultation for your retirement.



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Insurance Plan \(PCIP\) Home](#)

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Tool](#)

[QuickLink of the Month](#)

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L & A Client Spotlight

In This Months Spotlight:

Desert Sparkle Pool Care



(Click on the Banner to Visit The Website)

L & A is proud to introduce our client: Desert Sparkle Pool Care. Desert Sparkle has been a client of L & A since 2005 and offers a wide range of services and supplies designed to meet your needs.

Desert Sparkle is a complete residential and commercial pool service and repair company, serving the greater Phoenix metropolitan area. Their growth and success are due to professional dedication and a commitment to the quality of service they provide their customers

- Over 18 Years of satisfied customers
- Water Chemistry Certified
- "Open Water" Diving Certified (essential for underwater repairs)
- Fully Licensed, Bonded and Insured Contractors: ROC # 218569

Call them for all of your pool care needs!

An Affordable Alternative to Group Health Insurance

Did you know:

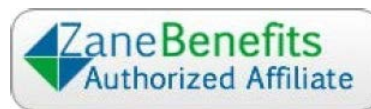
* Employees can now pay for individual health insurance on a pre-tax basis similar to group plans?



* Employers can contribute tax-free to their employees' individual health insurance costs?

* Less than 45% of small employers offer health insurance today and Health reform is expected to accelerate the switch from group insurance to individual policies.

To learn more, including short employer and employee videos, click on the button below.



Follow Us!



Thank you for choosing L & A Services to provide for your insurance needs. You are our most valuable asset and we look forward to meeting your insurance needs for many years to come.

Please forward this e-mail to those you know who may benefit from this information or our services.

See you again next month.

Sincerely,
The L & A Team

Proudly



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