

E-Benefits Newsletter  
**L & A Services, Inc.**

*Your Trusted Source for Insurance Benefits for 25 Years*

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February 2011

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**Quick Tip of the Month**

L & A Services is fully compliant with the new HITECH & HIPAA privacy policies that resulted from the Patient Protection and Affordable Care Act (PPACA) of 2010. For more information, review our Business Associate Agreement (BAA) by clicking [HERE](#).

**Important AHCCCS / Medicaid Update**



Recently, Arizona Governor Jan Brewer got the "green light" from D.H.H.S. Secretary Kathleen Sebelius to slash Medicaid benefits for around 250,000 current Arizona

participants due to state budget woes. There have been other important changes as well, such as the elimination of coverage for many types of transplants.

If passed, the new cuts will target non-disabled and non-pregnant Medicaid participants.

Sources: [ABC News](#), [Tucson Citizen](#) & [Kaiser Health News](#).

Will these cuts affect you or someone you know?

L & A may be able to help. We have access to low-cost Short-Term plans as well as Guaranteed Issue plans for those who cannot obtain insurance due to pre-existing conditions. Call us today at 602-996-6010 Ext. 203 and let us help you or those you know that may be affected by these sweeping changes.

**L & A Client Spotlight**

**In This Month's Spotlight:**

**Athleticuts Corporation**

Instant Online  
Quotes!



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Calculator Now  
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**Contact: Kathie Bogle**  
Cell 602-820-7700 / Office 602-906-9331

Store Locations:

Madison Village Plaza at 7<sup>th</sup> street and Glendale

Arcadia Commons Plaza at 44<sup>th</sup> Street and Indian School

Look for additional stores to open throughout the valley in 2011 and 2012.

L & A is proud to introduce our client: ATHLETICUTS, Haircuts for Men. Athleticcuts has been a client of L & A since 2003 and is a locally owned and managed concept. The founder of Athletic Cuts Corporation is Kathie Downie Bogle.

Athleticcuts is a new and exciting men's full service, up-scale haircutting establishment. Athleticcuts combines the nostalgia of a private men's barbershop with the excitement of sports entertainment environments. Moderately-priced, comfortable, easy and affordable. Athleticcuts is a place a guy could hang out, watch the game and often do. The whole Athleticcuts experience is quick, consistent and enjoyable. Monday through Thursday, Veterans (men over 70) and Rookies (boys eight grade and under) have special pricing. "Our men leave clean and styled, we do it right, we take our time on the cut, no 15 minute hair cuts here" says Kathie Bogle. "Our cutters are continually educated on hair styling and scalp issues of today's men." Call today!



**Got a Pet? Save at the  
Vet!**

Animals are a major part of our lives. They bring us laughter and joy every day of their life.

Sometimes, they need medical attention, just as we do.

Veterinarian bills can be expensive, ranging from a few dollars up to thousands of dollars, depending on the pet.

United Pet Care, LLC has an affordable solution for your high vet bills. They offer 4 different types of plans and cover a wide variety of animals.

Here are a few of the features of these terrific plans:

- \* No Pre-existing Condition Exclusions
- \* No Claim Forms
- \* No Waiting Periods
- \* No Deductibles
- \* No Annual Maximums
- \* Save 20-50% on Each Vet Visit
- \* And Much More!

For more information, click [HERE](#) or call us today at 602-996-6010 Ext. 203.

## Introducing: Ben's Corner



L & A is proud to introduce a new feature on our monthly E-Benefits Newsletter: Ben's Corner.

Every month, Ben will provide helpful insight on insurance matters, legislative updates and how they affect you, new product news and advice on various insurance matters.

Look for it in the left column every month and as always, feel free to contact him with any questions at 602-996-6010 Ext. 213 or email [Ben@LNAservices.com](mailto:Ben@LNAservices.com).

Follow Us!



Thank you for choosing L & A Services to provide for your insurance needs. You are our most valuable asset and we look forward to meeting your insurance needs for many years to come.

Be sure to refer your family & friends!

We would like to thank the 5 clients who referred someone they know to us during the month of January!!

See you again next month.

Sincerely,  
The L & A Team



*Of Service to Thousands of Arizona Residents From Over 100 Carriers!*

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Accident Only Plans & More

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